



FAIRTRADE LABELLING ORGANIZATIONS INTERNATIONAL

To FT-certified pineapple,  
banana, citrus and cashew  
nut producers and traders, to  
all NI directors,  
cc: FLO Board, S &P Ctee,  
FLO staff worldwide, Cert

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Dear all,

FLO Standards Unit has decided on new and reviewed product-specific standards. Mandated by the FLO Standards Committee to do so, I have ratified these standards as presented below. The changes become effective from this date on.

## New and reviewed product specific standards

### Citrus from Morocco

In September new prices were announced for citrus for Morocco. Unfortunately one of the prices proposed was erroneous. Minimum price proposed for Clementines is in fact minimum price for Nours. Please find rectifications hereunder.

- A Fairtrade minimum price and premium now exist for **conventional oranges, soft citrus - Nours and soft citrus – other varieties from Morocco.**
- The Fairtrade premium is paid in addition to the Fairtrade minimum price.
- The prices/ premiums will be integrated in the Fairtrade Standards for Fresh Fruit and are **applicable immediately.**
- The product specific Fairtrade standards for Fresh Fruit are **applicable to Small Farmers' Organizations and Hired Labour situations.**

Product	Fairtrade Minimum price at FOB level per kg	Fairtrade Premium at FOB level per kg
Oranges	EUR 0.33	EUR 0.03
Soft Citrus – Nours	EUR 0.66	EUR 0.05
Soft Citrus – other varieties	EUR 0.46	EUR 0.05



**Pineapple from Ghana**

- A Fairtrade minimum price and premium now exist for **conventional fresh MD2 pineapple from Ghana**
- The Fairtrade premium is paid in addition to the Fairtrade minimum price.
- The prices and premium will be integrated in the Fairtrade Standards for Fresh Fruits and are **applicable immediately**.
- The product specific Fairtrade standards for Fresh Fruits are **applicable to Small Farmers' Organizations and Hired Labour situations**.

Product	Fairtrade Minimum price at FOB level per kg	Fairtrade Premium at FOB level per kg
Pineapple (MD2)	US\$ 0.60	US\$ 0.05

**Pineapple from Togo**

- A Fairtrade minimum price and premium now exist for **organic fresh Smooth Cayenne pineapple from Togo**
- The Fairtrade premium is paid in addition to the Fairtrade minimum price.
- The prices and premium will be integrated in the Fairtrade Standards for Fresh Fruits and are **applicable immediately**.
- The product specific Fairtrade standards for Fresh Fruits are **applicable to Small Farmers' Organizations and Hired Labour situations**.

Product	Fairtrade Minimum price at Farm Gate level per kg	Fairtrade Premium at farm-gate level per kg
Organic pineapple (Smooth Cayenne)	EUR 0.16 (pre-packed)	EUR 0.04

**Banana for processing from Costa Rica**

- A Fairtrade minimum price and premium now exist for **organic fresh banana for processing from Costa Rica**
- The Fairtrade premium is paid in addition to the Fairtrade minimum price.
- The prices and premium will be integrated in the Fairtrade Standards for Banana and are **applicable immediately**.
- The product specific Fairtrade standards for Banana are **applicable to Small Farmers' Organizations and Hired Labour situations**.



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Product	Fairtrade Minimum price at Farm Gate level per kg	Fairtrade Premium at level per kg
Organic banana for processing	US\$ 0.15	US\$ 0.03

**Banana from Colombia, Costa Rica, Dominican Republic, Ecuador, Ghana, Panama, Peru, Philippines and Windwards Islands**

As it has already been communicated to all partners involved in fresh banana Fairtrade, **new minimum prices and premium** now exist for **fresh banana** from Colombia, Costa Rica, Dominican Republic, Ecuador, Ghana, Panama, Peru, Philippines and Windward Islands. These new minimum prices and premium are **applicable to Small Farmers' Organizations and Hired Labour situations** and **new Standards** have **already been published on FLO web site**.

**Price review for cashew nuts**

- The Fairtrade minimum price for **conventional cashew nuts** has been reviewed.
- The price differential for Fairtrade organic cashew nuts is paid in addition to the reviewed conventional cashew nut minimum price.
- The Fairtrade Standards for Nuts and Oilseeds will be adapted accordingly and are **applicable immediately**.
- The Fairtrade premium is paid in addition to the Fairtrade minimum price.
- The Fairtrade Standards for Nuts and Oilseeds are **applicable to Small Farmers' Organizations**.

Product	Country	Fairtrade Minimum price at FOB level per pound		Fairtrade Premium at FOB level per pound
		Conventional	Organic	
Cashew nut (nut kernels)	World-wide	3.30 US\$	3.50 US\$	0.10 US\$

Please note that with regard to our resources this Standards announcement is being produced in English only.

In the weeks to come, the English and Spanish versions of the standards on the FLO server and website will be adapted to include the products/ changes mentioned above. For more information, please contact [d.jung@fairtrade.net](mailto:d.jung@fairtrade.net).

Best regards

Andreas Kratz