



FAIRTRADE STANDARDS

FOR Wine Grapes

FOR Small Farmers' Organisations

PART A Generic Fairtrade Standards for Small Farmers' Organisations
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Refer to the generic standard for Small Farmers' Organisations as a separate document as updated by FLO on its website. Note that the following parts B and C are only applicable in connection with the generic standard.

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The product specific standards for wine grapes apply to all products and countries for which a Fairtrade price and/or premium is set in part C below.

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PART B Product Specific Standards for Wine Grapes

1 Social Development

There are no additional social standards specific to wine grapes producers.

2 Economic Development

There are no additional economic standards specific to wine grapes producers

3 Environmental Development

There are no additional environmental standards specific to wine grapes producers.

PART C Trade Standards for Wine Grapes

1. Product Description

Wine is a product, which is produced out of grapes of the species *Vitis vinifera* L. The grapes are pressed. The sugar contents glucose and fructose in the grape juice are fermented into alcohol. Wine can be traded as red wine, white wine, rose wine, prickling wine, sparkling wine, alcohol free wine.

2. Qualities

Fairtrade wine can be traded in bulk or bottled. The required quality standards for all forms of wine are agreed between the buyer and seller with reference to customary international trade standards.

3. Long Term and Stable Relationship with Producers

Buyer and seller shall establish a long term and stable relationship in which the rights and interests of both are mutually respected. Buying/sales commitments are negotiated at the beginning of the season among the parties and fixed in a letter of intend that specifies quantities and quality with respect to the conditions for Fair Trade transactions.

4. Pricing and Premium

For wine grapes the following prices and premium are set:

Country	Fairtrade Minimum farm-gate Price per kg	Fairtrade Investment Premium per kg	Organic Differential per kg	Validity
Argentina	Euro 0.25	Euro 0.05	Euro 0.05	From 10.02.2006 to 28.02.2007
Chile	Euro 0.25	Euro 0.05		
South Africa	Euro 0.15	Euro 0.05	Euro 0.026	

5. Pre-financing

On request of the seller the buyer shall make available up to 60% of the minimum FT price for the contract volume. Pre-finance must allow FLO Certified Producers to access to cash to buy FLO Fairtrade Product from their members. The involved parties arrange the details of pre-financing arrangements in the respective contracts on mutual agreement.

6. Information rights and obligations

- 6.1 Clear written agreements for the Fairtrade transactions shall exist with all involved parties on all levels of processing and marketing unto the export level.
- 6.2 All involved parties undersign the respective agreements with FLO that guarantee the required transparency for all Fairtrade transactions.

7. International Customary Conditions

All international customary conditions apply unless overruled by FLO Fairtrade Standards or a written agreement with FLO.