



FAIRTRADE
INTERNATIONAL

LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

Valid from 1 January 2025

[AQUÍ EN ESPAÑOL](#)

[ICI EN FRANÇAIS](#)

Country	Currency/Units	ORGANIC BANANA												
		Ex Works						FOB (loading port)						
		For industry		For Fairtrade supply chains				For industry		For Fairtrade supply chains				
		LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	loading pot
Colombia	USD/box18.14kg	11.11	0.61	10.50	0.30	0.31	10.81	14.51	0.61	13.90	0.30	0.31	14.21	Santa Marta
DomRep	USD/box18.14kg	12.17	1.57	10.60	0.30	1.27	11.87	16.62	1.57	15.05	0.30	1.27	16.32	Manzanillo
								16.57	1.57	15.00	0.30	1.27	16.27	Caucedo
Ecuador	USD/box18.14kg	9.95	0.00	9.95	0.00	0.00	9.95	13.85	0.00	13.85	0.00	0.00	13.85	Bolivar
								14.17	0.00	14.17	0.00	0.00	14.17	Guayaquil (arriving to port from Machala)
								13.93	0.00	13.93	0.00	0.00	13.93	Guayaquil (arriving to port from Santa Elena)
								13.93	0.00	13.93	0.00	0.00	13.93	Posorja (arriving to port from Santa Elena)
Ghana	EUR/box18.14kg	11.75	0.85	10.90	0.28	0.57	11.47	14.55	0.85	13.70	0.28	0.57	14.27	Tema
Peru	USD/box18.14kg	9.80	0.00	9.80	0.00	0.00	9.80	13.95	0.00	13.95	0.00	0.00	13.95	Paita



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Country	Currency/Units	CONVENTIONAL BANANA													
		Ex Works						FOB (loading port)							
		For industry		For Fairtrade supply chains				For industry		For Fairtrade supply chains					
		LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	LWRP	LWD	FMP	Cash disbursement from FP	FLWD	FLWRP	loading pot	
Cameroon	EUR/box18.14kg	7.83	0.08	7.75	0.08	0.00	7.75	10.58	0.08	10.50	0.08	0.00	10.50	Douala	
Colombia	USD/box18.14kg	8.43	0.18	8.25	0.18	0.00	8.25	11.73	0.18	11.55	0.18	0.00	11.55	Turbo/Santa Marta	
DomRep	USD/box18.14kg	9.17	1.02	8.15	0.30	0.72	8.87	13.62	1.02	12.60	0.30	0.72	13.32	Manzanillo	
								13.57	1.02	12.55	0.30	0.72	13.27	Caucedo	
Ecuador	USD/box18.14kg	7.25	0.00	7.25	0.00	0.00	7.25	11.05	0.00	11.05	0.00	0.00	11.05	Bolivar	
								11.37	0.00	11.37	0.00	0.00	11.37	Guayaquil (arriving to port from Machala)	
								11.13	0.00	11.13	0.00	0.00	11.13	Guayaquil (arriving to port from Santa Elena)	
								11.13	0.00	11.13	0.00	0.00	11.13	Posorja (arriving to port from Santa Elena)	
Ghana	EUR/box18.14kg	8.82	0.72	8.10	0.28	0.44	8.54	11.62	0.72	10.90	0.28	0.44	11.34	Tema	
Nicaragua	USD/box18.14kg	7.58	0.33	7.25	0.30	0.03	7.28	11.18	0.33	10.85	0.30	0.03	10.88	Corinto	
								12.55	0.33	12.22	0.30	0.03	12.25	Moin (Costa Rica) / Cortez (Honduras)	



LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

Valid from 1 January 2025

LWRP = Living wage reference price for industry reference

LWD = Living wage differential for industry reference

FMP = Fairtrade Minimum Price for Fairtrade supply chains

FP = Fairtrade Premium cash disbursement, for Fairtrade supply chains

FLWD = Fairtrade Living Wage Differential for Fairtrade supply chains, which may be paid to the Premium Committee or to the employer as agreed by supply chain actors

FLWRP = Fairtrade Living Wage Reference Price for Fairtrade supply chains

FLWD = LWRP - FMP - 0.30

if: $LWD \leq 0$, then the Fairtrade retailer does not pay anything in addition to the FMP and FP

if: $LWD > 0$, then the Fairtrade retailer must pay the LWD in addition to the FMP and the FP

LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

Valid from 1 January 2025

AQUÍ EN ESPAÑOL

País	Moneda/ Unidades	BANANO ORGÁNICO												
		Ex Works						FOB (puerto de embarque)						
		Para la industria		Para cadenas de abastecimiento Fairtrade				Para la industria		Para cadenas de abastecimiento Fairtrade				
		LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	puerto de embarque
Colombia	USD/ caja18.14kg	11.11	0.61	10.50	0.30	0.31	10.81	14.51	0.61	13.90	0.30	0.31	14.21	Santa Marta
RepDom	USD/ caja18.14kg	12.17	1.57	10.60	0.30	1.27	11.87	16.62	1.57	15.05	0.30	1.27	16.32	Manzanillo
								16.57	1.57	15.00	0.30	1.27	16.27	Caucedo
Ecuador	USD /caja18.14kg	9.95	0.00	9.95	0.00	0.00	9.95	13.85	0.00	13.85	0.00	0.00	13.85	Bolivar
								14.17	0.00	14.17	0.00	0.00	14.17	Guayaquil (llegando a puerto desde Machala)
								13.93	0.00	13.93	0.00	0.00	13.93	Guayaquil (llegando a puerto desde Santa Elena)
								13.93	0.00	13.93	0.00	0.00	13.93	Posorja (llegando a puerto desde Santa Elena)
Ghana	EUR/ caja18.14kg	11.75	0.85	10.90	0.28	0.57	11.47	14.55	0.85	13.70	0.28	0.57	14.27	Tema
Perú	USD/ caja18.14kg	9.80	0.00	9.80	0.00	0.00	9.80	13.95	0.00	13.95	0.00	0.00	13.95	Paita

LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

Valid from 1 January 2025

País	Moneda/ Unidades	BANANO CONVENCIONAL													
		Ex Works						FOB (puerto de embarque)							
		Para la industria		Para cadenas de abastecimiento Fairtrade				Para la industria		Para cadenas de abastecimiento Fairtrade					puerto de embarque
		LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP		
Camerún	EUR/ caja18.14kg	7.83	0.08	7.75	0.08	0.00	7.75	10.58	0.08	10.50	0.08	0.00	10.50	Douala	
Colombia	USD/caja18. 14kg	8.43	0.18	8.25	0.18	0.00	8.25	11.73	0.18	11.55	0.18	0.00	11.55	Turbo/Santa Marta	
RepDom	USD/caja18. 14kg	9.17	1.02	8.15	0.30	0.72	8.87	13.62	1.02	12.60	0.30	0.72	13.32	Manzanillo	
								13.57	1.02	12.55	0.30	0.72	13.27	Caucedo	
Ecuador	USD/caja18. 14kg	7.25	0.00	7.25	0.00	0.00	7.25	11.05	0.00	11.05	0.00	0.00	11.05	Bolivar	
								11.37	0.00	11.37	0.00	0.00	11.37	Guayaquil (llegando a puerto desde Machala)	
								11.13	0.00	11.13	0.00	0.00	11.13	Guayaquil (llegando a puerto desde Santa Elena)	
								11.13	0.00	11.13	0.00	0.00	11.13	Posorja (llegando a puerto desde Santa Elena)	

LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

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País	Moneda/ Unidades	BANANO CONVENCIONAL												
		Ex Works						FOB (puerto de embarque)						
		Para la industria		Para cadenas de abastecimiento Fairtrade				Para la industria		Para cadenas de abastecimiento Fairtrade				
		LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	LWRP	LWD	FMP	Distribución de FP en efectivo	FLWD	FLWRP	puerto de embarque
Ghana	EUR/ caja18.14kg	8.82	0.72	8.10	0.28	0.44	8.54	11.62	0.72	10.90	0.28	0.44	11.34	Tema
Nicaragua	USD/ caja18.14kg	7.58	0.33	7.25	0.30	0.03	7.28	11.18	0.33	10.85	0.30	0.03	10.88	Corinto
								12.55	0.33	12.22	0.30	0.03	12.25	Moin (Costa Rica)/ Cortez (Honduras)

LWRP = Precio de referencia del salario digno, referencia para la industria

LWD = Diferencial de salario digno, referencia para la industria

FMP = Precio Mínimo Fairtrade para cadenas de suministro Fairtrade

FP = Desembolso en efectivo de la Prima Fairtrade, para cadenas de suministro Fairtrade

FLWD = Diferencial de salario digno Fairtrade para cadenas de suministro Fairtrade, que puede pagarse al Comité de la Prima o al empleador, según lo acordado por los actores de la cadena de suministro

FLWRP = Precio de Referencia del Salario Digno de Comercio Justo Fairtrade para las cadenas de suministro de Comercio Justo Fairtrade.

FLWD = LWRP - FMP - 0.30

si: LWD <= 0, entonces el minorista Fairtrade no paga nada además del FMP y FP; si: LWD > 0, entonces el minorista Fairtrade debe pagar el LWD además del FMP y el FP



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ICI EN FRANÇAIS

Pays	Devise/Unités	BANANE BIOLOGIQUE												
		Ex Works						FOB (port de chargement)						
		Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				
		LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	port de chargement
Colombia	USD/ boîte18.14kg	11.11	0.61	10.50	0.30	0.31	10.81	14.51	0.61	13.90	0.30	0.31	14.21	Santa Marta
DomRep	USD/ boîte18.14kg	12.17	1.57	10.60	0.30	1.27	11.87	16.62	1.57	15.05	0.30	1.27	16.32	Manzanillo
								16.57	1.57	15.00	0.30	1.27	16.27	Caucedo
Ecuador	USD/ boîte18.14kg	9.95	0.00	9.95	0.00	0.00	9.95	13.85	0.00	13.85	0.00	0.00	13.85	Bolivar
								14.17	0.00	14.17	0.00	0.00	14.17	Guayaquil (arriving to port from Machala)
								13.93	0.00	13.93	0.00	0.00	13.93	Guayaquil (arriving to port from Santa Elena)
								13.93	0.00	13.93	0.00	0.00	13.93	Posorja (arriving to port from Santa Elena)
Ghana	EUR/ boîte18.14kg	11.75	0.85	10.90	0.28	0.57	11.47	14.55	0.85	13.70	0.28	0.57	14.27	Tema
Pérou	USD/ boîte18.14kg	9.80	0.00	9.80	0.00	0.00	9.80	13.95	0.00	13.95	0.00	0.00	13.95	Paita

LIVING WAGE REFERENCE PRICES FOR CONVENTIONAL AND ORGANIC BANANAS

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Pays	Devise/ Unités	BANANE CONVENTIONNELLE													
		Ex Works						FOB (port de chargement)							
		Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade				Pour l'industrie		Pour les chaînes d'approvisionnement Fairtrade					
		LWRP	LWD	FMP	Décaissement de fonds du FP	FLW D	FLWRP	LWRP	LWD	FMP	Décaissement de fonds du FP	FLWD	FLWRP	port de chargement	
Cameroun	EUR/ boîte18.14kg	7.83	0.08	7.75	0.08	0.00	7.75	10.58	0.08	10.50	0.08	0.00	10.50	Douala	
Colombia	USD/ boîte18.14kg	8.43	0.18	8.25	0.18	0.00	8.25	11.73	0.18	11.55	0.18	0.00	11.55	Turbo/Santa Marta	
DomRep	USD/ boîte18.14kg	9.17	1.02	8.15	0.30	0.72	8.87	13.62	1.02	12.60	0.30	0.72	13.32	Manzanillo	
								13.57	1.02	12.55	0.30	0.72	13.27	Caucedo	
Ecuador	USD/ boîte18.14kg	7.25	0.00	7.25	0.00	0.00	7.25	11.05	0.00	11.05	0.00	0.00	11.05	Bolivar	
								11.37	0.00	11.37	0.00	0.00	11.37	Guayaquil (arriving to port from Machala)	
								11.13	0.00	11.13	0.00	0.00	11.13	Guayaquil (arriving to port from Santa Elena)	
								11.13	0.00	11.13	0.00	0.00	11.13	Posorja (arriving to port from Santa Elena)	
Ghana	EUR/ boîte18.14kg	8.82	0.72	8.10	0.28	0.44	8.54	11.62	0.72	10.90	0.28	0.44	11.34	Tema	
Nicaragua	USD/ boîte18.14kg	7.58	0.33	7.25	0.30	0.03	7.28	11.18	0.33	10.85	0.30	0.03	10.88	Corinto	
								12.55	0.33	12.22	0.30	0.03	12.25	Moin (Costa Rica)/ Cortez (Honduras)	



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LWRP = Prix de référence du salaire vital pour la référence sectorielle

LWD = Différentiel de salaire vital pour la référence sectorielle

FMP = Prix minimum du commerce équitable pour les chaînes d'approvisionnement du commerce équitable

FP = décaissement de la prime du commerce équitable, pour les chaînes d'approvisionnement du commerce équitable

FLWD = Différence de salaire vital du commerce équitable pour les chaînes d'approvisionnement du commerce équitable, qui peut être versée au Comité des primes ou à l'employeur, comme convenu par les acteurs de la chaîne d'approvisionnement

FLWRP = Prix de référence du salaire de subsistance du commerce équitable pour les chaînes d'approvisionnement du commerce équitable

FLWD = LWRP - FMP - 0,30

si : $LWD \leq 0$, alors le détaillant du commerce équitable ne paie rien en plus du FMP et du FP

si : $LWD > 0$, le détaillant du commerce équitable doit payer la LWD en plus du FMP et du FP.